

Message Text

UNCLASSIFIED

PAGE 01 SEOUL 03022 131107Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----119643 131119Z /23

P 130758Z APR 78
FM AEMBASSY SEOUL
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 441

UNCLAS SEOUL 3022

E.O. 11652: N/A
TAGS: BEXP, KS
SUBJECT: PLANT ENGINEERING SOLO EVENT

REF: USDOC 06865 AND PREVIOUS

1. AS OF COB 12 APRIL POST HAS FIVE FIRM VERBALS FROM FOLLOWING LOCAL FIRMS: HAE NIN TRACTOR CO., LTD. (CATERPILLAR TRACTOR CO.); WOODWARD & DICKERSON FAR EAST LTD. (HARNISCHEFEGER, HYSTER CO.); MIYOUNG CO., LTD. (GM/TEREX); KYUNG IN CHEMICAL EQUIPMENT CO., LTD. (MEYER DIV. MCNEIL CORP.); AND SHIN HAN SCIENTIFIC CO., LTD. (VARIAN INSTRUMENTS, QOLEMAN INSTRUMENTS, OHAUS SCALE CORP., BRANSON INSTRUMENT CO., SOILTEST INC., BAUSCH & LOMB INC. - MICROSCOPES, INSTRON CORP., VICTOREEN INSTRUMENT CO., AND FISHER SCIENTIFIC CO.).

2. FAR EAST MANAGER OF RIDGE TOOL, RESIDENT IN JAPAN, AND LOCAL REP ALLIED CORP. CONFIRM THAT RIDGE WILL ALSO PARTICIPATE. NOT NOW LISTED AS FIRM VERBAL SINCE BOTH CHECKING ON HOW PARTICIPATION TO BE FINANCED.

3. HYUNDAI INTERNATIONAL, INC. WANTS TO PARTICIPATE, BUT ONLY WITH LOCALLY ASSEMBLED PRODUCTS FROM ALLIS-CHALMTRIS (FIAT-ALLIS), AND AMERICAN HOIST INTL. INC. THESE PRODUCTS MORE THAN SIXTY PERCENT U.S. COMPONENTS, BUT ARE SOLD UNDER HALLA BRAND NAME, WITH U.S. BRAND NAMES CLEARLY VISIBLE
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PAGE 02 SEOUL 03022 131107Z

ON COMPONENTS AND SUB ASSEMBLIES. SUGGEST USDOC CONTACT U.S. FIRMS TO DETERMINE INTEREST IN SENDING U.S. MADE PRODUCTS FOR EXHIBITION. PLEASE ADVISE ON USE OF HALLA BRAND ITEMS.

4. PLEASE FORWARD FISCAL DATA FOR ACCEPTING PAYMENT IN WON FROM LOCAL FIRMS.

5. ADDITIONAL COPIES OF PROMOTIONAL LITERATURE RECEIVED,
SPECIAL LETTER CAMPAIGN UNDER WAY.
SNEIDER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SEOUL03022
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780158-1303
Format: TEL
From: SEOUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780461/aaaabzns.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2981386
Secure: OPEN
Status: NATIVE
Subject: PLANT ENGINEERING SOLO EVENT
TAGS: BEXP, KS
To: COM STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0ced39b1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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